

## Financial Services Relationship Manager

We are expanding our team to help us evolve through the next stage of our growth journey, and we want you to help shape our future. We now have a career opportunity for a Full Time Term **Financial Services Relationship Manager**, located in Saskatoon. This position is anticipated to be available for one year.

### As the Financial Services Relationship Manager, you will be....

Responsible for delivering a full suite of core banking products and financial services to members through a consultative, relationship-based approach. This includes:

- Providing a range of lending solutions, including personal loans and mortgage lending, tailored to meet individual member needs.
- Providing a variety of deposit products such as GIC's and registered products, aligned with members' financial goals.
- Managing and growing a member portfolio by providing proactive and personalized service.
- Providing a holistic, advise-based approach to support members' financial well-being.
- Drive business development through participation in community events and networking opportunities.
- Advocate for and support member adoption of digital banking tools and services.
- Build and maintain trusted relationships to enhance member loyalty, boosting long-term connections and business growth.

### As the Financial Services Relationship Manager, you are ....

- Able to take a holistic approach to member interactions by assessing overall financial needs and identifying referral opportunities to other business lines, including Wealth Management and Business Solutions.
- Entrepreneurial in your business development approach and able to identify and leverage opportunities to grow member relationships, with a proven track record in sales and driving business growth.
- A motivated, results-driven professional who is aligned in our values and believes that community involvement and relationship building are essential to creating new opportunities.
- A collaborative team player with strong listening skills and a genuine commitment to helping members achieve their current and long-term financial goals.

If you are motivated by the thought of this challenge ....

And can demonstrate success through 3-5 years of experience providing holistic financial advice including proficiency in lending and adjudicating along with post-secondary classes or courses, then this position may be for you!

*Get to know us*

**TCU Financial Group** is a credit union grown by Saskatchewan people. For 70 years we've been rooted in the province of Saskatchewan, creating our story, growing and evolving alongside the needs of our members. We provide a full suite of financial solutions to people and businesses across the province and one thing that has never changed – our heart remains committed to the people and the communities we serve.

*Rewarding times ahead*

To support the evolution of our organization, we need talented people who are passionate about creating and delivering meaningful financial solutions for our members. In addition to providing competitive compensation, benefits and pension programs, we support our TCU Financial Group Team and their families by providing an enhanced vacation program to enjoy time doing what they love outside of work.

Thank you for your interest in exploring your future with us!

To apply for this position, please visit the TCU Financial Group Job Board - [TCU Financial Group Job Board - View Our Current Openings](#)

**The deadline for this career opportunity is Friday, July 4, 2025.**