

## Commercial Lending Account Manager

### *Are you....*

A highly motivated self-starter with a proven track record in sales and business development and exceptional client relationship management?

A results oriented professional motivated by helping your clients achieve financial success?

A team player accustomed to working collaboratively with Wealth and Retail partners to provide solutions for your clients' unique and complex financial situations?

An agile and innovative thinker who takes initiative to drive results and exceeds both personal and team goals?

Anticipatory in determining the needs of the business and its owners; providing expert advice to guide their business decisions and future financial positions?

### *If so....*

As part of the TCU Commercial Lending Team, you will be responsible for professional relationship management and delivering of top-tier financial advice. This includes ~ Building and managing a commercial portfolio ~ Obtaining and utilizing knowledge to proactively maximize sales, revenue generation and client loyalty ~ Demonstrating portfolio management and risk mitigation through the diligent review of financial information ~ Providing an exceptional client experience by delivering superior business and financial advice.

### *Then....*

**TCU Financial Group** is seeking to fill the position of **Full Time Commercial Lending Account Manager**; located in Regina.

If you are motivated by the thought of this challenge and can demonstrate success through 1-3 years of experience in the commercial lending field or 4-6 years of consumer lending experience along with a post-secondary degree or diploma in Commerce or Business Administration, then this position is for you!

A competitive compensation package is available which includes an enhanced vacation allowance, Group Benefits and a 7% matched Pension Plan.

TCU Financial Group is a Saskatchewan based credit union with a staff of 120 and offices in Saskatoon and Regina.

The deadline for this career opportunity is Tuesday, April 30, 2019.

Please submit your resume and cover letter to:

Human Resources Department

TCU Financial Group

PO Box 5050

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Email: [hr@tcu.sk.ca](mailto:hr@tcu.sk.ca)

Web site: [www.tcufinancialgroup.com](http://www.tcufinancialgroup.com)